

# Morgan's 10 Development Solution Possibilities

<i>Development Solutions—Groups</i>	<i>Approx. Cost</i>	<i>Your Prep Time</i>	<i>Delivery Time</i>
1. Have each of your staff deliver a report on one of their best practices	\$0	None for you 30 min. to 2 hrs. for each staff	10 min. - 1 hr.
2. Buy a book for all staff and read it concurrently. Discuss specific chapters and/or concepts at monthly or semi-monthly meetings.	\$10-25/person	1-? hours to read 1-? hours to create discussion questions	1/2 - 1 hr. to discuss
3. Rebecca puts together discussion questions for a monthly series of Axzo Publications books for your team to read and discuss.	\$15/person, plus \$500/mo.	1-? hours to read the book 15-30 min. to review questions with Rebecca	1/2 - 1 hr. to discuss
4. Rebecca designs a monthly series of Axzo Publications educational DVDs with corresponding books for you to view with your staff. Each DVD comes with a leaders guide with discussion questions.	DVD rental, plus \$14/person	1 hr. for you to review the video, leaders guide and suggested exercises in the book	1 hr.- 90 min
5. Enroll in the Managers Discussion Guide Program—Each manager joins a conference call to walk through each month's module. Then the manager leads the discussion with his/her team. Each month's module includes a leaders guide and team materials. Go to <a href="http://www.ManagersDiscussionGuideProgram.com">www.ManagersDiscussionGuideProgram.com</a> for details.	\$99/manager subscriber/month if annual subscription is purchased	30 min. via group conference call training	30-45 minutes
6. Rebecca leads a series of group 1-hour monthly teleseminar or webinar trainings with your team based on your most pressing people-productivity, customer service, or communication issues.	Varies	none	1 hour
7. Rebecca leads a series of group 1-hour monthly in-person discussions with your team based on your most pressing issues.	Varies	none	1 hour
8. Rebecca leads a series of half-day monthly in-person group customized trainings with your team, based on your most pressing people-productivity, customer service, or communication issues.	Varies	none	1-3.5 hours
9. Rebecca coaches/mentors you to create discussions with your people and/or work on your own leadership development and/or how to coach your leaders to step up.	Varies	none	1-2 hrs/month
10. Rebecca facilitates off-site retreat for leaders, entire staff, board of directors, at a local site or destination resort including spouses. Group follow-up via monthly conference call meetings or in-person with Rebecca.	Varies	1-2 hours to create agenda w/Rebecca	1/2 day – 5 days, plus follow up/reinforcement time.

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